

TBBJ LIST

Commercial real estate brokers ranked by local 2010 total volume

Rank/ Rank last year	Name Address Phone/fax	Total volume	Sales volume Lease volume	Largest lease (square foot) Tenant	Total square feet leased	Brokers Employees	Other services offered	Local senior executive Title Web site
1 2	Cushman & Wakefield Inc. One Tampa City Center, #3600, Tampa 33602 (813) 223-6300/(813) 221-9166	\$617 million	\$409 million \$208 million	185,000 Rooms To Go Furniture Corp.	3.2 million	20 95	Property leasing, sales, investment sales, valuation, asset and property management, consulting, distressed property resolution	Larry Richey Senior managing director cushwake.com
2 6	Marcus & Millichap 7650 Courtney Campbell Causeway, #920, Tampa 33607 (813) 287-4700/(813) 287-4710	\$585 million	\$585 million NA	NA NA	NA	36 65	Consulting, mortgage brokerages, research services	Bryn Merrey Regional manager marcusmillichap.com
3 1	CB Richard Ellis Inc. 201 E. Kennedy Blvd., #1500, Tampa 33602 (813) 229-3111/(813) 223-7144	\$519 million	\$264 million \$255 million	51,310 BB& T	2.2 million	32 100	Investment sales, asset management, corporate services, property leasing and management	Raymond Sandelli Senior managing director cbre.com
4 4	Coldwell Banker Commercial NRT 1988 Gulf to Bay Blvd., Clearwater 33765 (727) 461-6111/(727) 461-4145	\$348 million	\$283 million \$66 million	NA NA	NA	35 3	Corporate services, investment sales, property management, leasing, valuation, title, relocation, consulting	Jerry Lamb Managing director cbcworldwide.com
5 3	Colliers International Tampa Bay Florida 4350 W. Cypress St., #300, Tampa 33607 (813) 221-2290/(813) 224-9403	\$346 million	\$182 million \$164 million	70,500 Merit Paint	2.1 million	36 52	Management services, consulting, appraisal, leasing, valuation, site selection, research, GIS/mapping	Lee Arnold President, CEO colliersarnold.com/tampa
6 7	Jones Lang LaSalle Brokerage Inc. 100 N. Tampa St., #1675, Tampa 33602 (813) 830-6535/(813) 830-6366	\$154 million	\$11 million \$143 million	210,275 WellCare	1.42 million	12 28	Tenant/landlord representation, construction, leasing, consulting, property management, investment sales	Christopher Butler Managing director usjoneslanglasalle.com
7 NL	The Shopping Center Group 14502 N. Dale Mabry Highway, #305, Tampa 33618 (813) 961-1812/(813) 968-8029	\$115 million	\$10 million \$105 million	46,820 LA Fitness	633,836	5 1	Retail tenant representation and project leasing, property management, surplus property dispositions, investment sales	J.R. Dupell Partner theshoppingcentergroup.com
8 5	CLW Real Estate Services Group Inc. 4301 Anchor Plaza Pkwy., #400, Tampa 33634 (813) 288-0088/(813) 288-0090	\$114 million	\$15 million \$99 million	100,140 M&W Logistics	1.16 million	16 57	Multi-market tenant representation, leasing, property and project management, sales, real estate consulting	Douglas C. Rothschild Principal clwrg.com
9 8	NAI Tampa Bay 12400 Seminole Blvd., Seminole 33778 (727) 397-8020/(727) 397-8214	\$92 million	\$89 million \$4 million	15,000 U-Fit Health	237,500	6 6	Property management, appraisal, leasing, appraisal, REO, receivership, management, apartment, office, retail	John Burpee President naitampabay.com
10 15	Lane Witherspoon & Carswell 1715 N. West Shore Blvd., #130, Tampa 33607 (813) 288-1800/(813) 288-1866	\$77 million	\$7 million \$70 million	150,063 New York Life Insurance Co.	876,954	5 6	Office and industrial leasing, building sales, tenant representation	Kenneth E. Lane III Managing director lwccommercial.com
11 22	Echelon Real Estate Services LLC 235 Third St. S., #300, St. Petersburg 33701 (727) 803-8222/(727) 803-8202	\$68 million	NA \$68 million	109,824 Bankers Insurance Group	383,919	1 18	Development, management, broker tenant representation, acquisition, construction management	Michael S. Talmadge EVP eresproperties.com
12 9	Eshenbaugh Land Co. 2502 N. Rocky Point Drive, #675, Tampa 33706 (813) 287-8787/(813) 287-8785	\$60 million	\$60 million NA	NA NA	NA	3 7	Land sales for development, consulting	Bill Eshenbaugh President thedirtdog.com
13 13	Studley Inc. 4830 W. Kennedy Blvd., #450, Tampa 33609 (813) 675-7070/(813) 675-7075	\$54 million	\$2 million \$53 million	47,055 Wells Fargo Insurance Services	882,353	8 9	Tenant representation, sales consulting, corporate services, lease administration, project management	Cheri O'Neil SVP, branch manager studley.com
14 14	Prudential CRES Commercial Real Estate 1715 N. West Shore Blvd., #250, Tampa 33607 (813) 739-5700/(813) 739-5703	\$44 million	\$44 million NA	NA NA	NA	26 30	Leasing, property management, title, development, investment services	Allen S. Crumbley Owner prudentialcresfl.com
15 11	Klein & Heuchan Inc. 1744 N. Belcher Road, #200, Clearwater 33765 (727) 441-1951/(727) 449-1724	\$39 million	\$26 million \$14 million	NA NA	NA	15 4	Asset management, consulting, management, tenant representation	Mark S. Klein President kleinandheuchan.com
16 12	Horizon Mortgage Co. 200 S. Washington Blvd., #8, Sarasota 34236 (941) 365-0450/(941) 366-3643	\$37 million	\$37 million \$210,000	4,000 Horizon Mortgage Co.	14,000	8 4	Commercial mortgage banking and equity investment, joint ventures	N.J. Oliveri President horizonmort.com
17 17	Osprey Real Estate Services 360 Central Ave., Saint Petersburg 33701 (727) 894-2525/(727) 898-1010	\$24 million	\$5 million \$19 million	33,275 Verizon	320,749	5 2	Commercial sales and lease negotiations, landlord and tenant representation	Wendy S. Giffin President ospreyres.com
18 18	The Mahr Co. 4807 Bayshore Blvd., Third Floor, Tampa 33611 (813) 835-4888/(813) 436-5496	\$21 million	\$3 million \$17 million	20,221 Adams + Reese LLP	86,616	6 1	Tenant representation, office, medical office, legal offices, select retail, acquisitions, dispositions, asset repositioning	Sanford Mahr Principal mahrcompany.com
19 20	RMC Property Group 1733 W. Fletcher Ave., Tampa 33612 (813) 960-8154/(813) 963-2596	\$18 million	NA \$18 million	20,500 Carrollwood Cinema	361,000	10 35	Leasing, development, management, redevelopment, acquisitions	Mitchell Rice CEO rmcpg.com
T 19	Viewpoint Realty International Inc. 645 Bayway Blvd., Clearwater 33767 (727) 584-7355/(727) 585-2083	\$18 million	\$18 million NA	NA NA	NA	5 1	Hotel/motel brokerage, consultation	Roderick J. Gillis III President viewpoint-realty.com
21 NL	The Ross Realty Group 3001 Executive Drive, #250, Clearwater 33762 (727) 725-2800/(727) 726-6780	\$17 million	\$4 million \$13 million	25,000 Showtime Classic Cars	448,532	6 15	Commercial leasing and property management	Elliott M. Ross President rossrealty.com
22 NL	Vector Commercial Real Estate Services LLC 125 Fifth Ave. S., #201, St. Petersburg 33701 (727) 823-1230/(727) 823-4067	\$13 million	\$7 million \$6 million	15,705 Careerpath Training Corp.	109,757	5 5	Leasing, management, tenant representation, acquisitions, REO, consulting and receiverships	Ned Willis President vectorrealty.com
23 24	A.L. Commercial Inc. 1514.5 Eighth Ave. E., Tampa 33605 (813) 242-6464/(813) 248-2688	\$11 million	\$4 million \$65	30,000 Waste Intergration	351,154	1 1	Sales, leasing, management for commercial property	Anthony Lefler President alcommercialinc.com
24 23	RRE Realty Services 4592 Ulmerton Road, #100, Clearwater 33762 (727) 530-0021/(727) 536-6852	\$10 million	\$6 million \$5 million	14,325 QA Worldwide	286,119	5 17	Property management, accounting, receivership, marketing, landlord and tenant representation	Lydia Muar President rubinrealstate.com
T 25	Stonebridge Real Estate Co. 1465 S. Fort Harrison Ave., #103, Belleair 33756 (727) 244-7470/(866) 284-2061	\$10 million	\$9 million \$2 million	19,100 Bottlenose Productions LLC	46,038	3 10	Sales, leasing, property management	Brian Andrus Broker, owner stonebridgerealtors.com

LIST NOTES: 1 = Local includes Hernando, Hillsborough, Manatee, Pasco, Pinellas, Polk and Sarasota counties. Grubb & Ellis|Commercial Florida, ranked No. 10 on last year's list, did not provide information for this list. NL = Not listed last year NR = Not reported. NA = Not applicable. Research by Charles Lewis (clewis@bizjournals.com)

UPCOMING LISTS: Florida cancer centers, Financial consulting firms, Busiest intersections