



TMC  
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## PERSONAL PROFILE

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**John Baxter Cox**

## PROFESSIONAL BACKGROUND

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February 2010 - Present

### The Mahr Company

Sales Associate, Commercial Real Estate Brokerage, specializing in:

- User representation for Office, Medical, Legal and Commercial Properties.
- Owner representation for Office, Medical, Legal and Commercial Properties.

With services offered in:

- Leasing
- Tenant Representation
- Real Estate Sales & Marketing
- Acquisitions and Dispositions
- Asset value enhancement
- Location and site selection
- Special Projects For Clients

9/1/01 - Present

### Owner, Operator, YaYa's Flame Broiled Chicken.

Multiple Unit Owner, operator in Tampa, FL. Over 18 years of management experience in the restaurant industry. Skilled in teaching, developing and training of restaurant personnel. Effective at increasing sales and maximizing profits. Involved in site selection acquisition of locations and disposition and sale of Tampa location transitioning use to a bank.

1997 - 1999

### Director of Operations, The Melting Pot Restaurants.

Multiple Unit Manager, Tampa, FL. Supported corporate objectives through effective hiring, training and developing General Managers and Managers for bay area restaurants. Increased sales and profitability.

1992 - 1997

### Manager, Outback Steakhouse.

Manage, train and schedule up to 75 employees for a 125 seat restaurant. Manage all aspects of customer service. Corporate trainer. Prepared monthly budgets and business plans.

## PROFESSIONAL EDUCATION

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2009 - Present

Bob Hogue School of Real Estate - FREC Course

## EDUCATION

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University of Tampa, Tampa, Florida.  
MBA Studies, Accounting

Wofford College, Spartanburg, South Carolina  
BA, Finance

## LICENSES AND AFFILIATIONS

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Licensed Real Estate Sales Associate in the State of Florida

**Commercial Real Estate Services Since 1979**